

drives portfolio growth through personalization for one of the largest banking groups in the Middle East (This project started in July 2016)

## The challenge

The bank had difficulty delivering personalized campaigns. They wanted to increase incremental value, activate dormant customers, and improve their engagement metrics of their campaigns.

## The magic of maya.ai

- Created personalized email and SMS campaigns
- Monitored campaign performance and widget traffic

## Results

**105** Mn USD  
Annualized Incremental Spends

**70** Mn USD  
Value generated

**750** K  
Customers onboarded

**642** K  
Customers engaged

